



## **Stellar Consulting Resources, LLC - Not Just Another Technology Company**

MARY ESTHER, FL -- (MARKET WIRE) -- 04/27/2006 -- Stellar Consulting Resources, LLC completes highly successful first year of operations.

David Bailey, founder and CEO of [Stellar Consulting Resources](#), LLC (SCR), member of the Greater Fort Walton Chamber of Commerce and member of the Okaloosa County Business Leadership Network, announced the following key results for SCR's first year of operations:

- Assisting local offices of several national and locally-based construction firms in dramatically improving the performance, security and reliability of their information technology investments;
- Supporting a local municipality in a complete overhaul of [information technology](#) resources;
- Implementing affordable and reliable data and system disaster preparedness procedures for all information technology clients which ensures their ability to rapidly and completely recover from all forms of disasters;
- Launching SCR's web-site development capability with successful, completed implementations for private sector and non-profit clients;
- Maintaining high levels of customer satisfaction while managing significant increases in number of clients and number of engagements within each client; and
- Establishing profitability in the second quarter of operations and producing financial results throughout the first year, which enabled the firm to largely self-finance growth in corporate services and capabilities.

Mr. Bailey attributed the success enjoyed by SCR in its first year to three factors:

- Quality in Staff - "The staff at SCR are highly qualified in their individual specialties, very supportive of each other, and totally focused on providing our clients what they need, by the time they need it, and within the client's budget constraints."

-- True Issue Focus - "SCR's staff proves daily that addressing our clients' real issues provides them long-term savings and improvements in their operational capabilities. As an example, on first viewing it appeared one client was suffering a series of hardware failures due to aging equipment. The SCR staff quickly discovered, however, that while aging hardware was an issue, the true sources of the client's issues were poor implementations of power distribution and [low voltage cabling](#) at the client location. By focusing on the true issue, we not only kept the client operational, but assisted them in implementing the changes required to cure the underlying conditions -- yielding true long-term savings."

Building Trust Daily - "The primary lesson I have learned over 25 years in the management and information technology consulting fields, is that it is far better to keep clients apprised of what they need to hear than to simply reflect what they want to hear. We all want infinite ease and minimal issues. Striving to obtain that goal requires that we take effective action. One of our primary roles is to throw light on issues and help our clients develop a clear vision of how to obtain their goals. Again, our clients -- both old and new -- have rewarded our insistence on truth in all aspects of our operations with their trust and close working relationships."

What does the future hold for SCR? Mr. Bailey observes that, "The next year will see us expanding our strong base in information technology while creating additional benefits to the local and national markets through the [management](#), [marketing](#) and [CAD \(computer-aided drafting\) consulting services](#) we offer.

"In addition, we will leverage our established client/engagement base to assist us in establishing a presence in larger public and private sector markets. Further, we will continue to build and expand our synergistic relationships with niche solution providers in the local and national markets. Most importantly, we will apply and build upon what we learned during our first year. We must ensure that our desire for growth is carefully balanced against the quality of service we require of ourselves and that our clients have learned to expect.

"One of the most rewarding parts of my experience in this entrepreneurial endeavor has been observing the energy and results obtained from a geographically distributed team which is willing to go the extra mile to prove new concepts and methods within Stellar Consulting Resources, LLC before carrying them in to our client base.

"Two staff-initiated projects over the past year are worthy of note. In the first case, we needed a comprehensive web site for SCR that accurately reflected our values and was accessible, reliable, and efficient. Our staff contributed a significant amount of 'after hours' effort to adding enhancements to the corporate web-site. In so doing, they created true value for our web-site implementation accounts via process efficiencies and extension of core knowledge.

"As a second example, from Day One we were confronted with a need to create an efficient team of extremely talented, geographically distributed people. Taking advantage of our in-house technical and rapport development skills enabled us to create an all-inclusive corporate culture and technology base which allows every team member to fully interact with all others regardless of where on the

globe they may be at the moment."

Community involvement is a responsibility at SCR. Over the past year we have thoroughly honored our obligation to provide opportunities for all suitably skilled individuals regardless of their current life situation. Mr. Bailey concluded by stating that, "SCR is totally committed to creating the means for all suitable enabled professionals to fruitfully apply their talents. We have invested and will continue to invest in tools, relationships, and all available means to ensure that the best person for our organization is provided the means and opportunity to apply and contribute without regard to any situation beyond their control."

More information is available at [www.stellarcores.com](http://www.stellarcores.com) or E-mail at [general.info@stellarcores.com](mailto:general.info@stellarcores.com)

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